

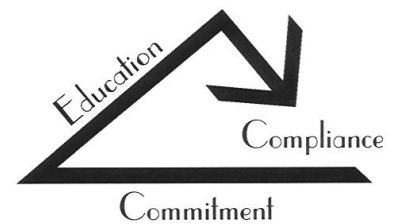
AR Systems, Inc.

“Finding HealthCare Solutions... Together”

PO Box 2521 ♦ Twin Falls, ID

83303 ♦ (208) 423-9036

Daylee1@mindspring.com



Welcome To AR System’s Audio Training Library

Winter Series 2012

A **dynamic** training opportunity for your facility!
Day Egusquiza, President of AR Systems, Inc – a national speaker on reimbursement systems with an operational focus in all aspects of audit and the revenue cycle - will be joined by **Karen Kvarfordt, RHIA**, President of Diagnosis Plus, Inc.

Sign up today to reserve your spot for each of these four (4) upcoming audio classes:

Jan 24th - “Patient Status – Why is it so hard?

Understanding and Embracing inpt vs OBS.”

This operational focused class will walk thru inpt vs OBS using the Medicare regulations, documentation requirements to support each while gaining an understanding of ‘ hrs in a bed vs billable hrs.’ Charge capture, UR and Quasi UR will also be included in this operational focused class. National audit findings will be included . (Day Egusquiza)

Jan 26th – AUDITS: RAC/MAC/Medicaid Updates PLUS

Physician Issues, Physician and Hospital Shared Risk

This class will discuss many updates with MAC/RAC/Medicaid plus RAC audits impacting the provider community (complex record counts have been released!) with better practice ideas to reduce risk in their practice and the hospital setting. In addition, the class will further walk thru the shared risk: inpt vs OBS and key elements to strength the partnership. (Day)

Feb 7th “Optimizing Charge Master and Charge Capture to Find Lost Revenue”

This class will address key elements of dept head ownership thru better practice ideas – daily charge reconciliation, protocol knowledge, and ownership of their CDM. Key lost charge areas will be presented along with better practice ideas to reduce losses and enhance ownership.

Feb 9th “ICD-10 Changes Everything – for HIM and Revenue Cycle – Think Y2K

This class will provide timely updates on the change to ICD 10 including strategies that ensure testing and training are occurring. Learn steps to ensure readiness is the focus while developing action plans for existing UR at conversion. Lots of leg work to cover including NON-HIM impact areas, cost, roll out ideas, and more fun!

(Co-taught: Karen Kvarfordt, RHIA (Certified ICD-10 instructor) and Day)

BIO: Day Egusquiza brings over 30 years experience in health care reimbursement, hospital business office operations, contracting and compliance implementation. Additionally, her experience includes eight years as a Director of a Physician Medical Management billing service and most recently completed an integrated business office between a hospital and a large physician clinic. She has been an entrepreneur in hospital and physician practice accounts receivable management and a leader in redesigning numerous organizations. Her work includes providing guidance as a compliance & APC educator while providing operational insight on the revenue cycle impacts of HIPAA. Additionally, she has been instrumental in researching and preparing national education on the impact of the Prescription Drug Benefit to hospitals and nursing homes.

Ms Egusquiza is a nationally recognized speaker on continuous quality improvement (CQI), benchmarking, redesigning, reimbursement systems and implementing an operational focus of compliance- both in hospitals and practices. She has been on the AAHAM National Advisory Council, HFMA National Advisory Council, CCH Board member, is a past President of the Idaho HFMA Chapter & recently received the Lifetime Achievement Award. She has been highlighted in JCAHO’s *Six Hospitals in Search of Excellence*, Zimmerman’s *Receivable Report*, HFMA’s *HFM* and *Patient Account Receivables*, *AHIA Prospective*, and numerous healthcare newsletters along with a contributing author to *2006 Health Law and Compliance Update*. She received the Idaho Hospital Association “Distinguished Service Award” for her legislative work and training on new indigent law. Attendees at HFMA’s ANI rated her in the top 25%, earning her the ‘Distinguished Speaker’ recognition for each year she has presented.

Her greatest accomplishments are her four wonderful children and her eight fabulous grandchildren.

What makes her unique? She has been in the trenches with us!

----- Register Today-----

Please sign me up for the following classes:

_____ Jan 17th “Pt Status – Inpt vs OBS –Why is it so hard?”
_____ Jan 26th “AUDITS: Updates RAC/MAC/Medicaid plus providers”
_____ Feb 7th “Optimizing revenue thru CDM/Charge capture”
_____ Feb 9th “ICD-10 Changes Everything”

Cost: \$289 per session, per line
Packages: Purchase all 4 for \$1056 and save \$100

Time: Each audio will be approximately 90 minutes, **starting at 8:30 PST/9:30 MTN/
10:30 CST/11:30 EST time zone**

Handouts & sign in instructions will be sent via email prior to each class.

CD's ARE AVAILABLE:

Each CD for the sessions can be purchased for \$199 or all 4 for \$696 and *save \$100!*

Class ordered: (list each CD or all 4) _____

TOTAL \$ SENT for both CD and Audios: _____

Registration information:

Facility _____
Full Mailing _____
Address _____
Contact name _____
Contact phone # _____
Contact email address (used to confirm order and send handout material) _____

Payment Method: NOTE – The name of the Card holder MUST be the contact person's name

Visa (name on card, #, expiration date, & # on back of the card)

Master Card (name on card, #, expiration date & # on the back of the card)

(Credit card info will be sent via a secure web connection)

Check _____

Money order _____

Payment must be made prior to the conference.

Fax (208-423-9036) or mail registration to AR Systems, Inc. Box 2521,
Twin Falls, Id 83303

Call 208-423-9036 with any questions or send us an email at
daylee1@mindspring.com.

(Note: All classes will integrate Critical Access hospital issues too.)

We would love to have you join us!